

CONTACT MANAGER



In an increasingly competitive environment, your success depends on making the most of your sales and marketing prospects, contacts and existing members, and the Gladstone Contact Manager "CM" could be the difference between winning new members - or losing them.



STAY INFORMED

You can quickly and easily look up names, addresses, and phone numbers in seconds. Each record includes an unlimited contact notepad so you can keep notes from each conversation and meeting. A unique history log will allow you to schedule new communications and recall all completed activities for every contact. With CM you will always have the information you require at your fingertips.

STAY ON TOP

The integrated activity scheduler lets you schedule unlimited club tours, calls and to-dos in just a few clicks. As a sales person or manager you can quickly view your schedule for the day, or see what your colleagues are doing - you can even schedule activities for them. With CM you'll stay on time and on top of your schedule so you never miss that important next step or opportunity to close the sale.

STAY IN TOUCH

CM also allows you to communicate with your prospects and members using SMS or email, enabling you to keep them up to date with your products and services, make more sales and increase your customer share. You can even communicate with lapsed members to encourage them to come back.

KEY FEATURES

- View the list of contacts from Plus2
- Search for a contact
- Display & amend contact details
- Add a new contact
- Duplicate checker
- Create relationships between contacts
- Marketing preference
- Present all User Fields from Plus2
- Create and send individual emails
- Create and send individual SMS
- Schedule appointments & assign users
- Audit of activities, notes and changes
- Postcode lookup
- Built in SQL reports library
- Inclusion in Plus2 RDL

Renew your membership to get 20% off your zumba classes



gldstone Health & Leisure CONTACT MANAGER

Welcome: SDAAdmin Summertown Change Site

Contacts Calendar Activities Lists Reports Settings

Dynamic help tip... Learn More

View By: Add: + Lead + Prospect + Member + Organisation

Type	Name	Phone	Mobile	Email	Member ID	Status	Last Edited
Member	Twynety Fhe, CMM			dfsdfs@helo.com	10002	Current Members	30/08/2011
Member	Albworth, Fredrick	HOME TELEPH...	HOME MOBILE	HOME_EMAIL@GLADS...	20	Current Members	26/08/2011
Member	asdfsadf, dqtfdpfd				154	Current Members	25/08/2011
Member	Ashraf, Muhammad Owais	+923333081934	+923333081934	oashraf@gladstonemr...	204	Current Members	06/09/2011
Member	Ashraf, Owais	2356456	03335454323	oashraf@gladstonemr...	1	Current Members	06/09/2011
Member	Aspire, Acer	345345345			67	Current Members	05/09/2011
Member	Barker, Clive	56435324	03356574534	oashraf@gladstonemr...	6	Current Members	05/09/2011
Member	Belton, Fredrick	4534534534		oashraf@gladstonemr...	69	Current Members	06/09/2011
Member	Blake, Morgan	56756756		oashraf@gladstonemr...	11	Current Members	05/09/2011
Member	Bon, John	765756756756		oashraf@gladstonemr...	18	Current Members	06/09/2011
Member	Carloussa K, Hellyyya L.	756756.1	7924001673	email@IL.com	68	Prospect Enabled	06/09/2011
Member	Chugtai, Rizwan	07713652486	07713652486	rchugtai@gladstone...	203	Current Members	06/09/2011
Member	Cnm, Cnm Test Name	Enter Telepho...	03331231232	EnterEmail@addressy...	90	Current Members	06/09/2011
Member	Corporate, Ninety Nine				99	Current Members	30/08/2011
Member	Corless A, Rich A	7	9	oashraf10@gladstone...	7	Prospect Enabled	05/09/2011
Member	Corporate, Ninety Eight				98	Current Members	06/09/2011
Member	Corporate, Ninety Seven				97	Current Members	06/09/2011

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